SUPPORT FOR REALIST FOREIGN POLICY: REALITY ATTUNEMENT OR IGNORANCE?

By

Danielle M. Snider

Submitted to the graduate degree program in Psychology and the Graduate Faculty of the University of Kansas in partial fulfillment of the requirements for the degree of Master of Arts.

Chairperson Glenn Adams, PhD

Christian S. Crandall, PhD

Ludwin E. Molina, PhD

Date Defended: February 9, 2012



UMI Number: 1515408

All rights reserved

INFORMATION TO ALL USERS The quality of this reproduction is dependent on the quality of the copy submitted.

In the unlikely event that the author did not send a complete manuscript and there are missing pages, these will be noted. Also, if material had to be removed, a note will indicate the deletion.



UMI 1515408

Copyright 2012 by ProQuest LLC.

All rights reserved. This edition of the work is protected against unauthorized copying under Title 17, United States Code.



ProQuest LLC. 789 East Eisenhower Parkway P.O. Box 1346 Ann Arbor, MI 48106 - 1346



The Thesis Committee for Danielle M. Snider

certifies that this is the approved version of the following thesis:

SUPPORT FOR REALIST FOREIGN POLICY: REALITY ATTUNEMENT OR IGNORANCE?

Chairperson Glenn Adams, PhD.

Date approved: February 15, 2010

The views expressed in this article are those of the author and do not reflect the official policy or position of the United States Air Force, Department of Defense, or the U.S. Government



www.manaraa.com

Abstract

Social discourse often considers realist foreign policy to be the most pragmatic and rational approach to international relations. The present research tests the widespread belief that realist foreign policy reflects superior reality attunement by examining its correspondence to two indicators of reality engagement: the amount and quality of historical knowledge and the presence or absence of identity-defensive biases. In a first study I used a true/false quiz to test participant's performance on a test of critical and celebratory knowledge about past US foreign interventions; I measured endorsement of blind and constructive orientations of American patriotism, and I examined the relationship of these predictors with support for realist foreign policy. Consistent with a "realism as ignorance" hypothesis, realist foreign policy support was negatively related to historical knowledge and positively related to identity defensive patterns of American patriotism. In a second study, I conducted an experiment in which I exposed participants to different sets of facts that were either critical or celebratory representations of past US foreign interventions and assessed the impact of this manipulation on support for realist policy. Inconsistent with a "realism as ignorance" hypotheses and results of Study 1, results reveal a biased assimilation pattern, such that participants who were high in blind patriotism selectively appropriated celebratory knowledge to further bolster their realist policy inclinations. Together, results from both studies challenge the notion of realist foreign policy as reality attunement. Instead, results associate realist policy preferences with ignorance and identity defensive forms of patriotism.



Acknowledgements

It is my pleasure to thanks my family who have been a pillar of strength and support throughout this challenging process. I am also grateful for my friends who have helped keep my morale and motivation high especially during the most trying moments of this journey. I wish to thank my committee members for their valuable time and the constructive feedback both for my project and intellectual development. I would also like to thank the members of the cultural practicum research group for their very important and useful advice and suggestions over the course of this research. A special thanks to Owen Cox, who has been both an invaluable mentor and consultant throughout this entire project. Lastly I would like to express my deepest appreciation to Dr. Glenn Adams, my graduate school advisor for his willingness, commitment, dedication, and guidance for without whom this project would not have been possible.



Support for Realist Foreign Policy:

Reality Attunement or Ignorance?

Former U.S. president Richard Nixon once proclaimed that the US was the "only great power without a history of imperialistic claims on neighboring countries" (1994; pp.30). For many observers across the political spectrum, this claim lacks contact with reality. It is a claim that not only people in countries that have been the target of U.S. "imperialistic claims" (e.g., Mexico, Canada, Philippines, and Cuba), but also such explicitly expansionist leaders as James Buchanan, Ulysses S Grant, Andrew Jackson, James Knox Polk, and Theodore Roosevelt would readily dispute (Van Alstyne, 1960). What makes this lack of contact with reality interesting is that political observers have celebrated Nixon and his administration as champions of realist policy: a political paradigm whose adherents claim to practice pragmatic and fact-based policy assessment that allows them to see the world as it really is, without idealist or ideological distortions. Nixon's statement therefore reveals a paradox in which a paragon of political realism proposes a description of the international order that lacks contact with consensual reality. The present research considers the possibility that the paradox implicit in Nixon's statement is not an isolated case. Rather than greater attunement to objective reality, realist policy preferences may be associated with selective ignorance of important historical facts.

Since WW II, the politics of realism have dominated the field of American foreign policy. Proponents of this foreign policy paradigm observe the world as a kind of Hobbesian state of nature, composed of competitive and self- interested nations, where power politics is a natural and inevitable means by which to ensure national survival or promote maximal national interests. In line with this worldview, realists prefer the use of unilateral power—typically in the form of military force. Although realists will sometimes support multilateral policies,



international organizations, human rights, and other forms of international cooperation, they typically do so for instrumental reasons (e.g., to legitimize and advance US projection of power. They tend to be skeptical about the effectiveness of international cooperation for its own sake, which they regard as a form of naïve idealism).

Proponents of realism are not limited to the political elite. Indeed, for at least the past three decades of US public opinion data, American respondents tend to be more sympathetic to key foreign policy components of *realpolitik*—especially concerning war, trade agreements, and broad strategic objectives—than are present-day political elites (Drezner, 2008). While discourse surrounding realism is more often conceived of in the context of political elite decision-making, public opinion appears to significantly draw upon views and rhetorical devices of political elites in forming and sustaining their own foreign policy attitudes (Holsti, 2004).

In part, realism's privileged position in US politics and public opinion owes its prestige to the common perception that realism is both a pragmatic and rational guide to foreign policy that best secures and maximizes U.S. interests. Since Machiavelli promoted the famous distinction between "the effective truth of things" (realism) and the "imaginary republics and monarchies that have never been seen or have been known to exist," (idealism), political realists have maintained that ideologies of international cooperation are based on naïve and unattainable objectives that undermine national interests (as cited in Moravcsik, 2010, pp. 3). As one advocate put it, realism concerns itself "with human nature as it actually is, and with the historical processes as they actually take place", rather than by "hopeful illusions about a world without conflict" (Morgenthau, 1960; pp. 4). To this day, realist foreign policy prescriptions claim hegemonic access to objective "reality" and charge that policies that privilege international cooperation are out of touch with objective reality. Traditional accounts legitimate the violent, militaristic



practices of realist foreign policy by stressing its fidelity to the dispassionate calculation of objective facts while disparaging more cooperative foreign policy as naïve, wishful thinking. As noted by Freyberg-Inan (2004), " to call oneself a realist, in the study of politics just as in common usage is to make the claim that one sees the world as it really is rather than through the rose-tinted glasses of idealism or through the distorting lenses of ideology. It is to make the claim that one is 'objective' in one's interpretation of observable phenomena" (p.12). Following from this construction of realist foreign policy are two associated assumptions. The first is that realism is attuned to objective reality. The second is that realism is above the influence of ideological or identity-defensive biases.

Is it really true that realist foreign policy preferences reflect attunement to objective reality? Some work has raised doubts that support for realist foreign policy has its roots in accurate knowledge of objective reality (Powlick & Katz, 1998) -or that idealism reflects impulses of an uncultured 'moralistic spirit' (Kennan, 1984). Particularly when viewed among the general public, realist foreign policy preferences suggest that such choices reflect something other than reality attunement. Drawing upon this work, the present research puts to empirical test the idea that realist foreign policy reflects reality attunement. In particular, I consider the extent to which realist policy preferences are positively associated with a credible indicator of reality attunement, in the form of people's accurate knowledge of consensual historical facts (Salter, 2008; Nelson, 2010). Claims to reality attunement suggest an understanding and at minimum a consideration of what came before it. Realism readily implies that knowledge of relevant historical facts should inform present day opinions (Rosenthal & Thompson, 1991). If realist foreign policy preferences reflect reality attunement, then one would expect support for realist foreign policy to be associated with greater historical knowledge.



Of interest is not just quantity of historical knowledge, but also the quality of that knowledge. For example, support for realist foreign policy may reflect not ignorance in general, but instead selective knowledge of triumphant moments in the national past and ignorance of less triumphant moments.

Discussions of selective or incomplete knowledge raise questions about the sources of that knowledge, and therefore the bases of support for realist foreign policy. If realist foreign policy is not about commitment to the complete accounts of history, then its basis is not objective facts but instead a particular quality of historical understanding in the service of identity concerns. That is, support for realist foreign policy may have its roots in ignorance of particular histories that affords a means to maintain faith in exceptional and superior conceptions of nation. Accordingly, the present research considers how support for realist policy preferences reflects identity-relevant processes—in particular, engagement with glorifying constructions of American national identity—rather than superior reality attunement.

Historical Knowledge and Support for U.S. Foreign Policy

Across many theoretical branches of social psychology, there is converging agreement that collective understandings of past provide a key source of information for guiding present day sociopolitical attitudes and action.

Constructions of Historical Knowledge

Researchers in the domain of social representations theory explore how culture-specific intergroup historical experiences and constructions of the past serve as one precise means for understanding differences in people's responses to the present. Work by Liu and Hilton (2005) has considered how differences in a group's history and as a consequence alternative understandings of the past condition people or groups with comparable present day political



interests to respond in characteristically divergent ways. Moreover, as Mocovoici (1984) contended, recollections of history do not simply consist of inert facts about the past; instead, these narrations can act as historical charter both informing and legitimizing present day order of things. People thus use the past and are affected by the past when acting in the present.

In an important way, social representations theory illuminates how peoples' memories of the past are derived from systems of qualitatively different historical knowledge that consequently structures interpretations of the present. Significant events that make up a groups unique historical knowledge concern alternative understandings of conflicts (e.g. Liu et. al. 2005). Past research finds that memory of conflicts often engenders intense emotion, either positive or negative, and that these affect- laden historical representations work to regulate people's behavior in the present. Paez et. al. (2008) for example demonstrated how memories of positive past events such as collective victory were correlated with one's willingness to fight in future wars. Indeed recalling these triumphant war histories notably reinforced people's support for present day military action.

Besides work investigating the effects that representations of historical conflict can have on support for current policy, another body of research considers the effects that different historical framing can exert on support for current policy. In a classic study, Gilovich (1981) presented participants with a hypothetical crisis situation that contained historical reminders of either World War II or the Vietnam War. He then measured their support for military intervention in the fabricated scenario. Results revealed the hypothesized effect of historical framing, such that participants expressed greater support for military intervention when materials framed the event in the historical context of World War II rather than the Vietnam War.



Schuman and Reiger (1992) found similar results in the real world example of support for the first Gulf War. Support for U.S. military intervention in Kuwait was greater and significantly related to the historical war analogy participants both preferred and chose to employ. Participants who perceived Saddam Hussein as similar to Adolf Hitler expressed much greater support for military invasion in Kuwait. In contrast, participants who drew upon comparisons to the Vietnam War to frame their interpretation exhibited significantly less support for U.S. military intervention in Kuwait.

These findings demonstrate the powerful interpretive effects that social representations of World War II and the Vietnam War, as respective examples of celebratory and critical historical narratives, have on people's perceptions of present day conflict. Content analyses of American recollections of World War II find not only that it is significantly imprinted in collective historical memory beyond those generations that personally experienced it, but also that memory of World War II is highly associated with feelings of patriotism, economic prosperity, and triumph (Scott & Zac, 1993). Popular representations among Americans overwhelmingly portray World War II as the "good war", and in free recall of the event people readily make mention of moralistic imperatives such as overthrowing evil forces and liberating endangered nations (Scott & Zac, 1993). Conversely the Vietnam War is associated in American collective memory with tragedy, injustice, foreign policy failure. Some scholars refer to these transformational events as lessons that one can apply to present-day judgments (e.g. Mouritzen & Olesen, 2010). Celebratory historical lessons about past foreign policy successes suggests application of a similar policies in the present. In contrast, self-critical historical lessons point to past foreign policy "failures" to guard against a repetition of past mistakes.



Measurement of Historical Knowledge

The work that I considered in the previous section considers qualitative differences in the meaning or relevance of historical events that people use to interpret the past. Another body of work attempts to measure or manipulate familiarity with conventionally recognized historical "facts".

Cohrs and Moschner (2005) measured war knowledge by administering a true-false test containing "pro-war" and "anti-war" items. They then assessed the relationship between this war knowledge and support for the use of military force in the Kosovo War. In their test, "pro-war" items concerned information that was highly disseminated in mass media and capitalized on images of Serbian violence against the Kosovo-Albanian people. "Anti-war" items received less media attention and shed more critical light on the wrongdoings of NATO intervention. Results indicated that only greater knowledge of "anti-war" items was significantly related to opposition of NATO war efforts, whereas participant knowledge of "pro-war" items was unrelated to attitudes about the Kosovo war (perhaps due to ceiling effects, as knowledge justifying/supporting NATO war effort was well known among participants). Overall, then, these results suggest that opposition to the war was associated with finer attunement to knowledge in general, rather than a bias in type of knowledge or no knowledge at all. Knowledge of critical items did not seem to preclude knowledge of celebratory knowledge among anti-war supports, thus it is less likely that anti-war support was driven by anti-war biases or a tendency to seek out information that confirmed one's attitudes or beliefs against war. Rather research by Cohrs and Moschner (2005) suggest that anti-war attitudes were related to an objective consultation and awareness of various information sources. A caveat to this interpretation is that the research tools did not discriminate between accurate knowledge and subjective bias or



guessing. In other words, one cannot know whether participants endorsed items as true because they were knowledgeable of the events, or whether they merely responded to facts because they were consistent with their pre-existing anti-war schema.

A field experiment by Kowaleski (1994) examined whether teaching the scientific study of past wars could reduce militaristic attitudes among students. In his experiment participants took part in a 14 week college course on the topic of conflict in international affairs. The course focused exclusively on empirical data concerning war, and deliberately avoided topics that entailed discussions on the morality of warfare. Interestingly he found that most students became more pacifistic over the course. Specifically, they became more favorable towards the establishment of peace studies and more skeptical about the idea of going to war to protect "vital" US interests. One significant exception to this general pattern was participants with past military experience, for whom indicators of pacifism decreased after the 14 week intervention. This study suggests that knowledge can have the effect of decreasing realist foreign policy support; however, the study also illuminates another key component in the psychological understandings of realist foreign policy preferences: identity concerns.

Summary

To the extent that realist foreign policy preferences reflect a greater grasp on objective reality, then hypothetically these preferences should also be associated with more inclusive understandings of history. Instead, what the preponderance of evidence suggests is that realist foreign policy preferences are not necessarily associated with accurate knowledge. To the extent that realist foreign policy reflects ignorance or distortion of conventional historical facts, it suggests that both these biased accounts of knowledge and realist proclivities themselves may reflect identity-related motivations.



National Identity and Support for U.S. Foreign Policy

The conservative international relations theorist, Samuel Huntington, contends that national interest lies at the heart of realist foreign policy. In turn, national interest "derives from national identity ... the nature of the country who interests are being defined" (1997, pp.28). From this perspective, definitions of national interest cannot be separated from understandings of their socio-cultural influences. National identity undeniably evokes powerful responses particularly in contexts that involve international affairs. Even beyond conscious awareness, national identity plays a role in how people form what appears to them as reasonable foreign policy assessments. Core traits of realist foreign policy such as unilateralism are fundamentally grounded in notions of American exceptionalism (e.g. Holsti, 2011) and nationalist beliefs about American superiority. In short, one cannot adequately discuss the relationship between historical memory and foreign policy without also acknowledging the role of national identity (e.g. Nau, 2002). In fact, as Peffley and Hurwitz (1999) conclude from a comprehensive overview of foreign policy opinions, international attitudes are largely determined by differing orientations towards one's national group. Likewise collective identity and historical knowledge exist in a mutually constitutive relationship (see Wilson & Ross, 2003). Experience of collective identity depends on understandings of the past, and understandings of the past bear the influence of present identity concerns.

Blind and Constructive Patriotism

Research that addresses the relationship between collective identity and foreign policy attitudes considers national identity as the primary social category by which to organize these attitudes. Attempts to conceptualize national identity have particularly emphasized the construct of patriotism. Kosterman and Feshbach (1989) define patriotism simply as "love of country".



However, work on patriotism suggests that feelings of positive affect towards nation are not uniform in nature, but instead hinge on qualitatively different meanings of American identity. Of particular interest for the present research is the distinction between blind and constructive varieties of patriotism. Blind patriotism is an ideological orientation that prescribes unquestioning loyalty to nation, an absolute attachment to national values and culture, and intolerance for criticism of and dissent from prevailing group ways. Constructive patriotism has roots in a more civic conception of identity that obligates "critical loyalty", tolerates in-group criticism, and encourages dissent and questioning to effect change (Schatz, Staub, & Lavine, 1999).

Not surprisingly, past research finds that these two constructions of patriotism are linked to functionally divergent socio-political outcomes. Several studies show that blind patriotism is positively associated with nationalism, feelings of national vulnerability (Schatz et.al, 1999), selective knowledge seeking (Schatz et.al., 1999), social dominance orientation (McFarland, 2005), and right wing authoritarianism (McFarland, 2005), but negatively related to support for civil liberties (Williams.et. al., 2008) and scores on critical thinking measures (Williams et. al., 2008). Constructive patriotism is positively associated with political knowledge (Schatz et.al, 1999), political involvement (Schatz et. al., 1999), support for civil liberties (Williams et. al, 2008), and critical thinking (Williams et. al., 2008) as well as negatively associated to support for policies that emphasize enhanced national security (Williams et. al., 2008).

How are different varieties of national identification related to support for realist foreign policy? Implicit in the definition of "realist" foreign policy is the idea that it should be positively related to the critical engagement with facts (as in constructive patriotism) and negatively related to "blind" disregard for facts. In contrast to this implication, the connection between blind



patriotism and Right Wing Authoritarianism (RWA; e.g., Adorno, Frenkel-Brunswik, Levinson, & Sanford, 1950) implies that practices of uncritical conformity and allegiance to one's national group are likely to engender feelings of heightened threat and vulnerability as well as perceptions of distrust toward foreign countries (Altemeyer, 1988). Correspondingly, this promotes a tendency to exaggerate vigilance and preparedness against impending or imagined threats, for example, by emphasizing enhanced national security. Likewise the well documented relationship between SDO and blind patriotism, points to the relative motivation to seek in-group superiority and domination. As Pratto, Sidanius, Stallworth, and Malle (1994) indicate, this "hierarchy-enhancing" focus particularly strengthens support for wars that promote national interest and dominance, but simultaneously reduces willingness to use military force for humanitarian purposes. Research that examined support for the American invasion of Iraq in 2003 found that blind patriotism fully mediated the effects of RWA and SDO for "seeing Iraq as a threat" and "lack of concern for the human cost of non- Americans lives", respectively, which consequently increased support for military intervention (McFarland, 2005).

Critical Thinking and Uncritical Patriotism

Williams et al. (2008) suggest that differences in critical thinking may help to further explain the oppositional perspectives of blind and constructive patriotism. To the extent that critical thinking increases an individual's willingness to question American policies rather than blind approval and defense of them, then critical thinking seems to closely align with constructive patriotism and less compatible with the tenets of blind patriotism. Empirical evidence from the work of Williams et al. (2008) validates these relationships, finding an



especially strong negative relationship between critical thinking and blind patriotism, and a relatively weaker positive correlation between critical thinking and constructive patriotism¹.

The interconnectedness of patriotism to critical thinking raises important questions that concern the extent to which one's experience of identity may suppress or advance one's willingness to let evidence lead to answers on difficult questions. One might propose that constructive patriotism, which is conceptually similar to critical thinking, would promote a more self-critical collective orientation such that identity concerns do not interfere with consideration of new information. Evidence suggests that blind patriotism instead may advance a more selfenhancement collective orientation, such that identity concerns play a more active role in biasing one's consideration of new information, especially if it may implicate one's identity or disconfirm pre-existing beliefs.

Summary

To the extent that realist foreign policy support reflects engagement with objective reality, then preferences for such policies should be aligned with constructive forms of patriotism that promote critical thinking and knowledge gathering as well as prevent identity defensiveness or enhancement from tinting one's view of reality. Instead, what past literature suggests is that support for realist foreign policy preferences is more prevalent among people who endorse blind, uncritical forms of patriotism. To the extent that realist foreign policy support has its roots in patriotic orientations that are averse to knowledge and blindly follow nation, it would suggest that realist foreign policy support is less about attunement to reality than it is about blinding oneself from reality in order to perpetuate these identity patterns.

¹ Williams and colleagues (2008) further suggest that improvement in critical thinking is more likely to reduce blind patriotism rather than further enhance constructive patriotism.



Present Work

The present work examines the extent to which general public opinion in support of realist foreign policy preferences reflects faithful attunement to reality or biased engagement with reality in support of identity concerns. Two studies examined support for realist foreign policy in relationship to (a) accurate knowledge of past US foreign interventions and (b) constructions of American national identity. Study 1 is a correlational design in which I use a historical knowledge quiz to measure reality attunement and predict support for idealist and realist foreign policy from this measure and measures of patriotism. Study 2 is an experiment in which I examine the impact of different forms of historical information concerning US foreign interventions on support for realist and idealist foreign policy.

One set of hypotheses under investigation concerns the relationships between accurate knowledge of past US foreign interventions and realist foreign policy preferences. Dominant understandings suggest a *realism as reality attunement* hypothesis: specifically, that realist policy preferences—reflecting beliefs in American exceptionalism and disdain for "idealistic" international cooperation—should be positively related to greater knowledge of past US foreign interventions. In contrast, past research and the preceding discussion suggest *a realism as ignorance hypothesis*: the idea that realist foreign policy preferences may in fact arise out of a general insensitivity to or ignorance of past US foreign intervention. A third possibility suggests that realist foreign policy preferences of reality in general, but instead reflect particularistic understandings of the past. Specifically, this *biased reality hypothesis* suggests that realist foreign policy preferences are positively related to knowledge of



successful past US foreign interventions and negatively related to knowledge of more malevolent US foreign interventions.

A second set of hypotheses considers the reality attunement of realist foreign policy preferences from the perspective of patriotic attachment. To the extent that realist policy is an outcome of an objective and dispassionate commitment to the facts at hand (as dominant representations propose), the *realism as reality attunement* hypothesis suggests that support for realist foreign policy should be negatively related to blind patriotism and positively related to constructive patriotism. In this regard, realist policy would seem to reflect a disinterested attachment to nation such that individuals are not defensive toward negative information or emotionally predisposed toward positive information concerning their national in-group, but instead evenhandedly consider all information. In contrast, past research and the preceding discussion indicate that realist foreign policy preferences may not be so dispassionate or objective as proponents allege; instead, realist foreign policy preferences may reflect a form of ignorance about the facts of past American foreign policy preferences will be positively related to blind patriotism and negatively related to constructive forms of patriotism.

A third hypothesis concerns the interaction between historical knowledge and patriotic attachment. Past research indicates that collective self-enhancement orientations such as uncritical patriotism lead individuals to avoid or minimize the importance of information that negatively implicates an in-group (Baumeister & Hastings, 1997; Doosje & Branscombe, 2003; Doosje, Branscombe, Spears, & Manstead, 2004; Miron, Branscombe, & Biernat, 2010) and to emphasize or exaggerate the significance of information that reflects positively on a group's image (Figueiredo, Valentim, & Doosje, 2011). This implies a *patriotism moderation* hypothesis



such that the relationship between historical knowledge and realist foreign policy preferences will not be evident among participants who endorse high levels of blind patriotism. Instead, hypothesized relationships between historical knowledge and realist policy preferences may emerge only for participants who show little endorsement of blind patriotism, for whom effects of knowledge are free to operate without interference from identity-protective defenses.

STUDY 1

Overview

To assess historical knowledge, national identity orientations and their relationships to support for realist foreign policy preferences, I adapted a procedure from research on the relationship between knowledge of African American history and perceptions of racism in U.S. society (Nelson, 2010; Salter, 2008). The key features of this procedure include (a) a historical knowledge quiz consisting of true and false statements about both celebratory and critical knowledge of events from US history, and (b) a signal detection paradigm to distinguish accurate knowledge from schema-driven responses. I then considered the relationships between the resulting celebratory and critical knowledge scores along with blind and constructive varieties of patriotism as simultaneous predictors of support for realist foreign policy preferences.

Method

Participants

Participants were 73 undergraduates at the University of Kansas. All participants indicated American nationality. Participants designated their race/ethnicity as white/Caucasian (n = 68); Pacific Islander/American Samoan (n = 2), African American (n = 1), Asian (n = 1), and Mixed (n = 1).

Procedure



I recruited participants through the introductory psychology pool at the University of Kansas. All participants responded to the study online through the University's SONA system in exchange for one online study credit. After providing informed consent, participants completed a multiple measure survey (see Appendix for a complete list of all items). All participants completed the study in the same pre-arranged order.

Materials

Each participant completed a questionnaire containing a measure of foreign policy beliefs, an assessment of historical knowledge related to past U.S. foreign interventions, a measure of *Blind and Constructive Patriotism* (Schatz, Staub, and Lavine, 1999), and demographic items (including political identification from 0 [extremely conservative] to 10 [extremely liberal], race, and previous residency outside the United States).

Foreign policy attitudes. The measure of foreign policy beliefs was a 15-item questionnaire (see Appendix). Participants responded to these items with a 5-point Likert scale from 1 (*strongly disagree*) to 5 (*strongly agree*). Three items referred to specific cases of current realist, unilateral foreign policy intervention (e.g. "The U.S. should unilaterally decide how long to keep troops in Afghanistan in order to secure American interests."). I combined these items into an a priori *Specific Realist Intervention* index (α =.50).

I subjected the remaining 12 items to an exploratory principal component factor analysis. Although three factors with eigenvalues greater than 1.0 emerged, a scree plot suggested a onefactor solution. I then performed another factor analysis in which I constrained the solution to one factor (Table 1). The seven items that loaded on positively referred to protection of U.S. interests and security at the expense of international cooperation (e.g. "When provoked by serious engagement the U.S. should act in its interest and not worry about foreign sovereignty").



The remaining 5 items, which loaded on the factor negatively, assessed support for "idealist" foreign policies relating to U.S. cooperation with the UN and/or international community (e.g., "The U.S. should comply with U.N. demands to investigate credible reports of violations of the 'UN Convention against Torture' that occurred during the Iraq War"). The scale reliability for this solution was strong ($\alpha = .81$), therefore suggesting that indeed realist foreign policy and idealist foreign policy represent opposite ends of a bipolar internationalism spectrum. I conducted subsequent analyses using a single composite score of realist and idealist foreign policy support termed *Realist Policy Preferences*. For this measure I reverse coded all idealist foreign policy items, such that higher scores on this factor represented greater support for realist foreign policies in comparison to idealist policy support.

History Quiz. To measure knowledge of past U.S interventions, participants completed a 'true-false' quiz (see Appendix), consisting of two sets of 10 statements each. One group of ten items referred to past U.S. foreign policies with outcomes that I portrayed in a positive or benevolent light. The remaining items referred to past U.S. foreign policies with outcomes that I portrayed in a negative or malevolent light. Participants first indicated whether the history statement was true or false. Then they used a 5-point Likert scale from 1 (guessing) to 5 (certain) to indicate their level of confidence for each respective 'true-false' response. Of these statements, 12 items were 'true'—that is, contained only information for which there is strong expert consensus—while the remaining 8 items were 'false'. The 12 true items included 6 of positive valence (e.g., "1948 The United States enacts the Marshall Plan, a plan to rebuild Europe which had been devastated by war.") and 6 of negative valence (e.g., "1970's US President Richard Nixon orders a bombing campaign of neutral Cambodia."). The 8 false items



included 4 of positive valence (e.g. "1979 The United States Congress approves a large scale financial aid package, the African Educational Fund (AEF), which provides \$50 billion to improve education across Africa.") and 4 of negative valence (e.g. "1964 The United States rigs the Portuguese elections allowing the U.S. supported candidate to win. The opposition candidate Hugo Silva is forced into exile).

Patriotism. Participants also responded to an 18-item version of the *Blind versus Constructive Patriotism* (Schatz et. al., 1999) using a 5-point Likert scale from 1 (*Strongly disagree*) to $5(Strongly Agree)^2$. Rather than viewing patriotism as a monolithic construct, this

² The original *Blind versus Constructive Patriotism* is composed of 19 items (Schatz et al., 1999); however, due to experimenter error, I failed to include one item: "I believe that the U.S. policies are almost always the morally correct ones". The omission of this item did not appear to affect the reliability of the blind patriotism scale (α =.87), which is comparable to the original (α =.88; Schatz et al., 1999).



scale identifies alternative means by which people can experience and express affective attachment to country. Blind patriotism refers to an unquestioning allegiance or positive evaluation of one's country and an intolerance of criticism against one's nation (e.g. "The United States is virtually always right;" $\alpha = .87$). Constructive patriotism indicates an approval for beneficial criticism that is rooted in both affective attachment to one's homeland, but also aspirations for positive change (e.g. "If I criticize the United States, I do so out of love for my country;" $\alpha = .74$).

Results

I report analyses using data from only those participants who indicated "white or Caucasian" as their racial/ethnic identity. I also excluded participants who had lived outside of the United States for more than 6 months. This left a sample of N = 67.

Historical Knowledge

I analyzed participants' quiz responses using a signal detection paradigm in order to gauge their knowledge of factual U.S. foreign interventions while accounting for arbitrary guessing and biases (Nelson, 2010; Salter, 2008). The important parameters in signal detection theory are hits and false alarms. A *hit* occurs when a participant indicates a history item as 'true' when it is indeed true. A *false alarm* occurs when a participant indicates a history item as 'true' when in fact it was false. The hit rate and false alarm rate refer to the proportion of items participants reported as "true" out of the total number of actual true items (hits) or actual false items (false alarms). Because I was interested in confident knowledge that participants held with



some conviction (even if they were wrong), I only counted "true" responses (whether hits or false alarms) if participants indicated "true" with certainty of 3 or greater³.

I computed hit rates and false alarm rates for the two different sets of history knowledge: celebratory knowledge and critical knowledge. The celebratory history score and critical history score pertained to the 10 positive historical facts and 10 negative historical facts respectively. I then used these hit rates and false alarm rates to calculate discrimination indices for each set of history knowledge. The discrimination index (d') refers to a participant's overall ability to correctly distinguish true items as true without incorrectly believing false alarms to be true. I used the formula d' = probit (hit rate)- probit (false alarm rate) to calculate d' scores for celebratory and critical sets of knowledge. I also created an index of criterion(C) which measures participants' standard of response. I used the formula c = -1/2 (probit[hitrate]+ probit [false alarm rate]) to calculate criterion measures for both celebratory and critical sets of knowledge. Positive scores indicated that participants applied stricter standards when responding true or were more conservative in their endorsement of items. A negative C score indicated the application of more liberal criteria when endorsing an item as true. Descriptive statistics (Table 2) indicate that historical knowledge of past U.S. foreign interventions was relatively low. Participants' knowledge about celebratory past foreign interventions (M= .41, SD= .28) was greater than their knowledge about more malevolent instances of U.S. foreign policy (M=.22, SD=.20), for which participants tended to endorse false and true statements indiscriminately. A paired-samples t-test confirmed that the difference between celebratory knowledge scores and critical knowledge scores was significant, t = -3.79, p < .001.

³ I also computed knowledge scores without the incorporation of certainty information. Trend of results do not change when confidence criteria is excluded, however relationships are weaker.



Relationships between Variables

Bivarate zero-order correlations between dependent variables revealed several interesting relationships (Table 3). Blind patriotism was positively related to support for specific realist interventions (r=.52, p <.001) and more generally, realist policy preferences (r=.74, p<.001).Constructive patriotism was not correlated with either of the foreign policy measures. These findings are consistent with previous research suggesting that blind patriotism, but not constructive patriotism, is positively related to support for military-driven defense of U.S. interests (e.g. McFarland, 2005;Williams et. al., 2010; Khatib & Huddy, 2007).

Historical Knowledge and Foreign Policy Attitudes

To test primary hypotheses, I used an OLS regression model with political identification, blind patriotism, constructive patriotism, critical knowledge (d'), and celebratory knowledge (d') as simultaneous predictors of policy attitude dimensions. Although I was mostly interested in exploring main effects for historical knowledge and constructions of patriotism on foreign policy attitudes, I did include two theoretically important interaction effects in these analyses: the interactions between blind patriotism and separate indicators of critical and celebratory knowledge⁴. To accommodate the incorporation of interactions, I mean centered all knowledge measures and blind patriotism.

⁴ In preliminary analyses, I also included interactions between constructive patriotism and knowledge measures. These analyses did not reveal significant main effects or interactions involving constructive patriotism, so I do not include them in the analyses that I report here. Exclusion of these effects from the model did not change relationships among other variables.



Specific Realist Interventions. The first regression analysis for the index of support for specific cases of realist, unilateral intervention revealed only a significant relationship of blind patriotism, $\beta = 0.48$, t(67) = 3.89, p < .001, and a marginally significant relationship for accurate knowledge of critical US foreign interventions, $\beta = -0.21$, t(67) = -1.91, p = .061 (see Table 4). Celebratory knowledge of positive U.S. interventions was unrelated to support for such intervention. The interactions between blind patriotism and either of the knowledge scores (critical and celebratory) were also not significant.

Overall, this pattern of results is most consistent with the "realism as ignorance" hypothesis. Support for the realist policy of unilateral intervention in Afghanistan, Iran, and Pakistan was positively related to blind patriotism and negatively related to accurate knowledge about past U.S. foreign interventions, particularly those of a "critical" variety. Results do not provide support for the "biased reality" hypothesis. Accurate knowledge of celebratory items did not predict support for intervention. Indeed, the relationship was in the opposite direction (although not statistically significant). If anything, the trend was that accurate knowledge of celebratory history was also associated with opposition to intervention.

Realist Foreign Policy Preferences. The first regression analyses for the index of support for the more general measure of realist foreign policy preferences revealed a significant relationship for celebratory knowledge (d') and blind patriotism. Celebratory knowledge negatively predicted scores on realist foreign policy preferences β = .21, *t*(67)= 2.52, *p*=.015, such that familiarity with celebratory history was related with relatively less support of realist militant foreign policies than idealist internationally cooperative policies. In line with previous results, blind patriotism positively predicted participants' scores on the measure of realist policy



preferences, $\beta = .74$, t(67) = 7.60, p < .001 (see Table 5). Inclusion of interaction terms in this model revealed no additional effects.

Discussion

Results of Study 1 provide no support for the "realism as reality attunement" hypotheses. Across all measures, realist foreign policy preferences were negatively related to knowledge of all types of history. Results also provide no support for the "biased reality attunement" hypothesis. Critical and celebratory knowledge did not show opposite-direction relationships to realist policy preferences; instead, both types of historical knowledge were associated with opposition to realist foreign policy. Instead, evidence of two sorts points to the "realism as ignorance" hypothesis. The first source of evidence is the negative association between historical knowledge and support for realist foreign policy. The second source of evidence is the strong pattern of positive relationship between blind patriotism and support for realist policy, which suggests a lack of concern for the reality-correspondence of realist policy.

Implications of Historical Knowledge

One modification to the general statement of results is that it was knowledge of celebratory history, rather than overall knowledge, that showed the strongest negative relationships with support for realist policy. Previous work suggests that different qualities of historical knowledge might matter differently in predicting people's foreign policy attitudes. For example, past research suggests that knowledge of collective-implicating, guilt-inducing historical facts can play a powerful role both in challenging status quo and shaping perceptions of current events in way that knowledge of collectively glorifying, celebratory history does not (eg.,Branscombe & Doosje, 2004; Kurtis, Adams &, Yellowbird, 2010). Results of the present study deviate from this general trend of past research.



While both types of knowledge were negatively related to support for realist foreign policy, accurate knowledge of celebratory interventions was more influential. One important reason for this may be that participants on average had significantly greater knowledge of celebratory foreign interventions than of critical foreign interventions. Results from the present study indicate that participants in general are very poorly informed about critical history facts, thus restricting the degree of interpretation one can make regarding the relationships between critical history knowledge and policy support. In any case, the fact that celebratory knowledge was unrelated to realist policy preferences provides strong evidence against the idea that these preferences have a foundation in accurate historical knowledge of any kind. In other words it is not that support for realist foreign policy is rooted in a more success oriented, "pro-American" set of consensually documented facts. Rather, support for realist foreign policy is NOT rooted in any form of consensually documented knowledge

One important limitation to these results, nonetheless, entails the very low overall historical knowledge scores among participants as well as the significant disparity in accurate knowledge of critical historical knowledge compared with celebratory historical knowledge. Although participants seemed relatively competent at recognizing celebratory knowledge, they were just as likely to believe in the occurrence of negative foreign interventions that never really happened as they were the occurrence of negative foreign interventions that actually did happen. An unfortunate consequence of participants' poor performance on the measure of critical historical knowledge is that it places a limit on interpretations one can make with regards to its influence on foreign policy support.

Given participants' poor performance, especially on knowledge of critical history, one might argue that items selected for the knowledge test were too challenging. The inclusion of



difficult items was a deliberate feature of the design to ensure that high knowledge scores represented active engagement with history rather than more passive consumption of knowledge typical of mainstream worlds. In other words, I selected items to measure confident and critically-attuned knowledge of history.

A related issue concerns the relevance of items on the history quiz as indicators of important historical knowledge. Although I selected items from popular history texts (e.g., Zinn, 2002; 2003), one might argue that the items selected for the knowledge test were too obscure or irrelevant. From this perspective, it remains possible that support for realist policy is related to some form of consensually documented historical knowledge that I have not assessed in this study. However, the current study provides no indication of what sort of historical knowledge this might be. What the present study does suggest is that the issue is not valence of facts, as knowledge of celebratory history was negatively associated with support for realist foreign policy.

In any case, a cultural psychology analysis emphasizes that issues of relevance are not neutral judgments of historical causation. Instead, these judgments are subject to the same identity-relevant motivations as knowledge of history (Kurtis, Adams &, Yellowbird, 2010). I return to this issue of motivated knowledge in the concluding sections of the paper.

Another direction for future research is to replicate this study in a sample that has greater knowledge in this domain, such as political science graduate student or undergraduate students in international relations classes. Another interesting sample to consider are military officers and military officer candidates. Although one might expect that these men and women have extensive knowledge concerning history of U.S. foreign interventions, the more interesting



question is how they negotiate this historical knowledge in a micro-cultural context that affords the performance of particular forms of national identity.

Implications of Blind Patriotism

Constructions of American national identity were a second set of variables of interest in this study. According to past research, different forms of attachment such as blind and constructive patriotism appear to have differing implications for how people manage reality. Blind patriotism suggests a disregard for reality in order to preserve positive conceptions of one's national group. Conversely constructive patriotism implies a more critical attachment to nation, such that individuals are not interested in concealing their nation's faults as much as they are remaining vigilant for these faults, so as to both correct them and prevent their recurrence. Therefore, to the extent that these forms of national attachment imply opposing positions toward historical knowledge, they provide another means by which to assess reality attunement of realist and idealist foreign policy.

The current study evaluated two competing hypotheses--the "realism as reality attunement" hypothesis and "realism as ignorance" hypothesis—that predict opposite relationships between support for realist foreign policy and levels of blind patriotism. Results revealed that blind patriotism was positively related to realist foreign policy preferences. This provides support for the "realism as ignorance" hypothesis. But the current study found no evidence for the "realism as reality attunement" hypothesis.

Constructive patriotism was unrelated to support for any type of foreign policy. Huddy and Khatib (2007) propose that the lack of relationship between constructive patriotism and conceptually related phenomenon may be due to the unidirectional format of the constructive patriotism scale. All items on the constructive patriotism scale are positively worded, which



introduces the possibility of an acquiescence bias. Also because items seem agreeable and pleasing to the average participant, frequent responses of accord may be due to social desirability effects. Further analyses of participant's responses from my study do appear to show evidence of a ceiling effect for the constructive patriotism scale (M=3.94 SD=.45) that is not evident in the responses to the blind patriotism scale (M=2.55, SD=.65). In any case, observed relationships between blind patriotism and realist foreign policy provide strong evidence against the idea that realist approaches to U.S. foreign policy reflect any form of reality attunement.

An important limitation of Study 1 is that it relies on a correlational design; accordingly, this study does not provide insight into causal relationships between historical knowledge and foreign policy attitudes. To better understand causal effects of historical knowledge, I designed a second study in which I manipulated historical knowledge and tested its effects on policy support.

STUDY 2

Overview

In an extension of Study 1, Study 2 proposed a manipulation of historical information concerning past US interventions and measured its effects on policy support. Specifically, I investigated the effects of exposure to differing accounts of past US foreign interventions on realistic foreign policy preferences regarding present US foreign policy interventions. Past research often distinguishes the differing impact of celebratory and critical historical accounts (Salter, 2010). Celebratory history, which is often infused with positive, success-oriented narratives about past US foreign policy, is likely to strengthen feelings of national pride and perceptions of realist foreign policy as a generally good and necessary mechanism for conducting international relations (e.g. Gilovich, 1981). Some question the function of



celebratory history, which is less about learning the lessons of history, and more concerned with justifying and preserving present day practices (e.g. Rosa, 1994; Mouritzen & Olesen, 2010). In contrast, because critical history rehearses past failure and wrongdoing, it makes people aware of their participation in collective injustice and thus obliges them to consider a change course so as not to repeat the mistakes of the past. In addition to effects of differing historical accounts, I also considered the effects of patriotism on policy support, both in terms of main effects as well as plausible moderating effects on participants' openness to influence from different accounts of historical information.

The first set of hypotheses again considers the influence of historical information on foreign policy beliefs. The "realism as reality attunement" hypothesis suggests that exposure to historical information concerning past US foreign policy will increase support for realist foreign policy perspectives that emphasize unilateral "exceptionalism" and suspicion of international cooperation. In contrast, the "realism as ignorance" hypothesis suggests that exposure to this same historical information will decrease support for realist foreign policy perspectives. Finally, the "biased reality attunement" hypothesis suggests that exposure to critical history will decrease support for realist foreign policy perspectives, whereas exposure to only celebratory history will increase support for realist foreign policy perspectives.

The second set of hypotheses again considers the relationship between patriotism and foreign policy support. Parallel to Study 1, the "realism as reality attunement" hypothesis, suggests that support for realist policy will be positively related to constructive patriotism, but negatively related to blind patriotism. In contrast, the "realism as ignorance" hypothesis suggests that realist policy support will be negatively related to constructive patriotism and positively related to blind patriotism.



Finally the "patriotism moderation" hypothesis again suggests that patriotism may moderate the effects of historical exposure on people's policy opinions. Specifically, this hypothesis proposes that the relationship between historical knowledge and realist foreign policy preferences will not be evident among participants who endorse high levels of blind patriotism and are relatively impervious to the impact of the historical knowledge. Instead, hypothesized relationships between historical knowledge and realist policy preferences may emerge only for participants who express low levels of blind patriotism, for whom the effects of knowledge are free to operate without interference from identity-protective defenses.

Methods

Participants

Participants were 93 undergraduates at the University of Kansas. All participants indicated American nationality. 87 participants designated that their race/ethnicity as white/Caucasian; 5 participants indicated that they were a black or African American. Other responses included mixed (n=1), Asian (n=3), Native American (n=1) and Hispanic (n=2).

Procedure

I recruited participants through the introductory psychology pool at the University of Kansas. All participants completed the study by responding to a written survey in exchange for course credit. A white male research assistant administered the study to participants. After obtaining informed consent, the research assistant randomly assigned each participant to one of three conditions consisting of different versions of a history fact recognition task. After participants completed the manipulation, they then proceeded to complete the same U.S. foreign policy attitudes and patriotism questionnaire as in Study 1.

Materials



Historical Fact Manipulation. The three versions of the historical fact recognition task each included 12 statements about historically documented occurrences from 20th century U.S. history (see Appendix). Participants indicated their degree of familiarity which each statement on 5-point Likert scale (1=not at all certain; 5= absolutely certain). The first version or condition served as the control while the other two versions included items about either positive or negative past U.S. foreign interventions. In the control condition participants read 12 statements about U.S. history that were silent about U.S. foreign policy or intervention (e.g. "In 1993 President Clinton signs 'Don't Ask, Don't Tell' policy into law regarding homosexuals serving in the military"). For the second, celebratory condition, I replaced six statements from the control condition with six items that referred to celebratory cases of past U.S. foreign policy efforts (e.g. "In 1948 The United States enacts the Marshall Plan, a plan to rebuild Europe which had been devastated by war."). In a third, negative condition I replaced six statements from the control condition with six true historical facts that conveyed harmful or malevolent instances of past U.S. foreign policy (e.g. "During the 1970s US President Richard Nixon orders a bombing campaign of neutral Cambodia.").

Foreign Policy. Each participant completed the same 15-item foreign policy attitudes questionnaire used in Study 1. Similar to Study 1, I created an *a prori*, 3-item composite score for specific realist intervention (α =.66) that referred to specific cases of unilateral, realist intervention. I then ran a confirmatory factor analysis on the remaining 12 items to compare, and if needed adjust, the factor model from Study 1. In an unconstrained principal component analysis with varimax rotation, three factors with eigenvalues above 1.0 emerged; however the scree plot again recommended a one-factor solution (α =.75). Accordingly, results support the construct validity of the one-factor solution.



Patriotism. Each participant completed a 17 item *Blind versus Constructive Patriotism* (Schatz et. al.,1999) consistent with Study 1, except that participants rated items on a scale from -2 (Strongly Disagree) to 2 (Strongly Agree). Reliability of the composite scores (blind patriotism: α = .87; constructive patriotism: α =.72) were also compatible with Study 1.

Results

In order to assess relationships between measured variables I computed the correlation coefficients for blind and constructive patriotism and the six foreign policy dependent measures. The results of this correlation analysis appear in Table 6. Bivarate correlations suggest that blind patriotism is strongly correlated with all factors relating to realist foreign policy including the realist intervention(r=.61, p<.001) and realist policy preferences(r=.58, p<.001). Similar to Study1, there were no significant relationships between constructive patriotism and support for any type of foreign policy.

Group means and standard deviations as a function of experimental condition appear in Table 7. A simple one-way ANOVA indicated that only responses to the specific realist intervention measure differed significantly across conditions, F(2, 85) = 4.64, p=.012.

In order to assess hypothesized effects across conditions and moderating effects of blind patriotism, I conducted multiple regression analyses. In order to run multiple regression analyses with the 3-level, historical knowledge factor, I used dummy codes of (0,1,0) and (0,0,1) to represent control, celebratory, and critical history conditions, respectively. The first "celebratory code" isolates the effect of the celebratory history condition. The second, "critical code" isolates the effect of the critical history condition. To create an interaction term between blind patriotism and historical conditions, I mean-centered blind patriotism. For each set of hierarchical multiple regressions, I first tested relationships of hypothesized predictors (i.e. historical condition,



identity, and political ideology) with the each dependent measure. I then examined the higher order interaction of historical condition with blind patriotism.⁵

Specific Realist Interventions

The multiple regression analysis of *Specific Realist Intervention* (which indicates support for realist, unilateral intervention in Afghanistan, Pakistan, and Iran) revealed significant effects of blind patriotism, β = .55, *t*=5.53, *p*<.001, celebratory history, β =.24, *t*=2.41, *p*=.018, and critical history, β =.24, *t*=2.34, *p*=.022 (see Table 8). Consistent with the "realism as reality attunement" hypothesis, the main effects of historical condition indicated that exposure to both critical and celebratory history significantly increased the realist foreign policy pattern of support for current or ongoing military interventions relative to accounts that were silent about past U.S. foreign interventions. In contrast, and consistent with the "realism as ignorance hypothesis", the main effect of blind patriotism locates the basis of realist foreign policy preferences in uncritical allegiance to country and disregard for facts that might inform foreign policy. The interaction terms were not significant.

Realist Foreign Policy Preferences

The multiple regression analysis for the general measure of realist foreign policy preferences revealed only a significant main effect for blind patriotism, β = .49, *t*=4.93, *p*<.001, such that uncritical allegiance to country predicted increased realist foreign policy preferences(see Table 9). In this case, the interaction model revealed a significant interaction of blind patriotism and celebratory representations, β = .43. *t*= 3.82, *p* <.001.

⁵ Preliminary analyses revealed no effects of constructive patriotism or its interaction terms with historical condition. As a result, I again omitted these variables from the models that I report in this paper. Results remain unchanged if one includes constructive patriotism in the analyses.



To interpret this interaction, I used an online tool (Preacher, Curran & Bauer, 2006) to regress the measure of realist foreign policy preferences on blind patriotism separately across historical knowledge conditions (comparing the celebratory history condition to the other two conditions). A visual representation of the interaction appears in Figure 1. Regions of significance analysis reveals an effect of the celebratory condition on realist policy preferences that was significant only among participants who endorsed high levels of blind patriotism (i.e. greater than .14 or 0.40 standard deviation above the mean). Among participants who scored high in blind patriotism, scores on the measure of foreign policy preferences were higher among participants in the celebratory history condition than the other two conditions. There was no such effect among participants who scored low in blind patriotism, for whom scores on the measure of realist foreign policy preferences were typically.

Discussion

The purpose of Study 2 was to consider how exposure to different forms of historical knowledge affects people's foreign policy opinions. In this experiment, I set in opposition two hypotheses: the "realism as reality attunement" and "realism as ignorance". Results provided support for neither of these hypotheses; instead, results provide qualified support for a third "biased reality attunement" hypothesis. Consistent with this hypothesis, celebratory knowledge was associated with greater support for realist policy. However, there was no evidence that exposure to critical history had the opposing effect of decreasing support for realist intervention. Moreover, this pattern emerged only for participants who scored high in blind patriotism.

Results for blind patriotism were particularly interesting. Consistent with the "realism as ignorance" hypothesis and results of Study 1, blind patriotism was strongly correlated with realist policy preferences. This pattern links realist policy preferences to a stance of indifference



toward or disinterest in factual information about the consequences of past U.S. foreign policy. Results also revealed that blind patriotism moderated the effect of historical knowledge on support for realist policy positions. Although this might seem at first glance to provide support for the "patriotism moderation" hypothesis, the particular character of this moderation effect was different from the hypothesized pattern that originally informed the present research. The original moderation hypothesis proposed that the effect of the manipulations would be seen only among those low in blind patriotism. Instead the results find that the manipulation only had significant effects among participants who endorsed high levels of blind patriotism. Contrary to the hypothesis of blind patriotism as form of unthinking cognition that is unresponsive to knowledge manipulations, this pattern suggests that people who are high in blind patriotism are responsive to knowledge, particularly when that knowledge supports pre-existing policy inclinations. That is, participants who endorsed high levels of blind patriotism appeared to selectively respond to the celebratory knowledge to legitimize and strengthen their pre-existing realist policy leanings. This pattern is reminiscent of a biased assimilation effect (Lord, Lepper & Ross, 1979) and suggests that blind patriotism may act as mode of motivated cognition.

Apart from this biased assimilation or appropriation effect among participants who endorsed high levels of blind patriotism, the historical knowledge manipulation generally failed to produce effects on realist policy preferences—specifically, decreased support for realist policy perspectives—that one might anticipate based on results of Study 1. An explanation for this unintended finding may be due to brevity of the manipulation. Such a short exposure to history facts seemed to trigger an identity-defensive reaction against assimilation of those facts, rather than an attunement of one's responses to the implications of those facts. Unlike past research that demonstrated opinion-altering effects of critical history, the current study only found identity-



enhancing effects for celebratory history among participants with already strong identity relevant opinions. Opinion-altering effects of critical history might require more engaging, intense exposure to information over a longer period of time than one has in a half-hour experiment. Previous research highlights the importance of cultural engagement through which historical information can develop contextual meaning and practical utility. A classroom setting, for example is one environment that has been conducive to testing and understanding the learning effects of historical knowledge (see Phillips, 2011).

GENERAL DISCUSSION

At least since WWII, realism has remained one of the most venerable approaches to foreign policy in United States. Mainstream accounts privilege realist foreign policy for its ostensible objectivity and attunement to reality. In contrast, the theoretical foundation for the present research suggests that the tendency for Americans to support realist foreign policy does not reflect sober assessment of and attunement to relevant facts, but instead reflects ignorance of relevant facts. Drawing on this theoretical foundation, the primary purpose of the present research was to investigate the overarching hypothesis that differences in support for realist foreign policy reflect differences in knowledge concerning past U.S. foreign interventions.

The first study provided the primary test of hypotheses regarding the relationships between policy support and reality engagement. Results supported the guiding hypothesis that support for realist foreign policy is negatively associated with indicators of reality attunement or, alternatively stated, is positively associated with ignorance of relevant facts.

The second study was less closely aligned with the primary research question. Instead, it extended the focus of Study 1 to consider the process by which people manage, maintain, and reproduce systems of historical knowledge to preserve existing identity structures. Results



indicated that exposure to celebratory knowledge increased support for realist policy among individuals who endorsed high levels of blind patriotism. Responding to exclusive schemas of information and not others, results from Study 2 contributes more broadly to the notion of how people may come to know about and reproduce representations of knowledge that emphasizes celebratory and positive pasts but leave out historical information that is critical or threatening. Given that certain orientations of identity moderate this process also suggest that this process is not accidental but entails an "intentional" component that is embedded in the identity structures.

Contradictory Findings?

At first glance the studies appear to tell two different stories about the role of historical knowledge. Study 1 indicates that historical knowledge decreases realist foreign policy preferences, but Study 2 suggests that among people who subscribe to uncritical forms of patriotism historical knowledge can instead be used to sponsor realist foreign policy preferences. Additionally Study 1 suggests that knowledge and blind patriotism are unrelated in their effects on policy support, while Study 2 finds an interaction effect between historical knowledge and blind patriotism on policy support. Two bodies of work that help to resolve these seemingly contradictory patterns of results include cognitive research on knowledge depth and the cultural psychology theory of mutual constitution.

Depth of Knowledge

A possible resolution of the apparent inconsistency across the two studies concerns the form in which historical knowledge enters the research design. In particular, the historical knowledge under consideration across the two studies differs along the dimension of depth. Study 1 measured deep historical knowledge that participants held with some conviction by using signal detection paradigm. In contrast, the manipulation of historical knowledge in Study 2



does not address the issue of depth. That is, it does not distinguish between people who are viewing historical facts for the first time and people who possess an enriched mental context in which to place these facts. Such a distinction is important not only because it indexes depth of knowledge processing, but also because it has implications for appropriation of this knowledge in critical thinking and decision making.

Support for these observations concerning implications of knowledge depth comes from research that distinguishes between deep level knowledge and shallow knowledge. Deep level knowledge involves comprehension of material that a person has thoroughly processed, structured and stored in memory in way that makes it available for application, critical judgment, and evaluation (e.g., Marton & Saljo, 1976; Glaser, 1991). Deep level knowledge entails sincere understanding of domain such that one is able to reason and explain it in causal terms as well as consider it from multiple perspectives (Snow, 1989). By contrast, shallow knowledge is associated with rote memorization and regurgitation, trial and error, and a lack of critical evaluation that makes it less useful and applicable across a broad range of situations (Glaser, 1991). To the extent that historical knowledge is not sedimented into structured networks of meaning, people are unlikely to apply it, in critical judgments concerning US foreign policy.

Mutual Constitution of History and Identity

Another perspective that provides a sense of consistency across the two studies is the cultural psychology idea of mutual constitution (Shweder, 1990). Out of concern for conceptual clarity, the theoretical basis that guided the present research focused attention on independent contributions of historical knowledge and blind patriotism. However, the mutual constitution perspective directs attention to the extent to which historical knowledge (i.e., "culture") and blind patriotism (i.e., self/identity) make each other up and are therefore interrelated in their



effects on policy support. Drawing on this framework, one can understand each study as an investigation of the different paths in the bidirectional process of mutual constitution.

Study 1 aligns closely with *socio-cultural constitution of psychological experience* direction of the mutual constitution framework. This study considers how historical knowledge, as a form cultural influence, "promotes" particular patterns of policy support, somewhat irrespective of a person's pre-existing identity profile. In this direction historical knowledge as product of one's cultural engagement leads individuals towards different views of reality that may result in different policy opinions.

An exclusive focus on this direction of the mutual constitution process is incomplete to the extent that it treats cultural realities—in this case, historical knowledge—as an exogenous variable unaffected by identity concerns. This exclusive focus neglects the extent to which systems of historical knowledge (and other aspects of cultural reality) are themselves the product of human action, informed by the identity concerns of the people who produce them. In other words, an exclusive focus on effects of historical knowledge neglects the equally important, complementary process in the mutual constitution framework, the *psychological constitution of reality*. An examination of this process provides a framework for understanding how patterns of identity orientations such as blind patriotism that are grounded in self-enhancement motives push people to favor historical accounts that further boost these identity patterns (while discounting or silencing those accounts that challenge their identity-based beliefs). Results from Study 2 reveal how particular identity profiles moderate the engagement and incorporation of historical knowledge and its implications for resulting foreign policy preferences.

Following from the mutual constitution framework, another point that merits further attention is the interaction of patriotism and history learning. Reporting on extensive qualitative



analyses of patriotism instruction and school history among young students across several nations, Carrtero (2011) describes an essential tension between two kinds of history instruction. One kind of history instruction aims for cognitive and educational enrichment and emphasizes an understanding of history in a complex manner. The other kind of history instruction prioritizes an identity-building project that promotes unquestioned positive affect towards one's country and almost familial identification with its past. Carrtero's (2011) further notes that the celebratory and romanticized nature of patriotic history is not only psychologically appealing to youth, but it is also effective in its ability to strengthen emotive and uncritical attachment to nation. Before children receive their first formal history lesson, they are already indoctrinated in the rituals of patriotic expression that are often festive and emotionally-involving, which contribute to their psychological efficacy. Carrtero's research finds that the effects of devoted attachment to country produced by these early patriotic practices can often present challenges for learning history among youth. More than just producing loyal patriotism, this faithful commitment and love of country impose a particular interpretive framework through which individuals accordingly engage the past and the present. Under this lens, people are more likely to view national history not necessarily as it actually happened, but through transposing concepts from their patriotic development, they suppose their country's history in a seemingly logical deduction of facts that tend to privilege positive evaluations of one's nation and national group (Carrtero, 2011).

From this perspective, patriotic development takes place through careful and targeted organization of historical knowledge that stimulates the formation of positive, emotional bonds to nation and national in-group. Once this identity orientation is set in place, it provides the foundation to comprehend history in identity-enhancing ways that reproduce positive



constructions of identity. The instruction of historical knowledge, whether it is aimed toward romanticized goals or cognitive developmental goals, bears implications on identity experience and orientation- whether it is to become a more blindly patriotic expression of national identity or on a more civic conception of national identity. More substantially, the particular goals of history instruction can affect one's ability to reason through the past in perceiving and making important policy judgments in the present

Broader Implications

The present research also makes several important intellectual contributions. Two that I discuss here include the (un)realistic basis of realist foreign policy support and the "blind" nature of blind patriotism.

How real is realist policy?

The first and most straightforward implication concerns the question that motivated the research: How much do realist foreign policy preferences reflect attunement to reality? The answer appears to be "not very much." Results of Study 1 provide strong empirical evidence to contest historically-bound notions of realist foreign policy as attunement to objective reality. Consistently realist foreign policy support stood in opposition to two indicators of reality engagement, historical knowledge and identity orientations, thus making a strong case to suggest that the foundation of realist policy does not lie in careful consideration of facts.

Despite the connotations of the "realism as ignorance" hypothesis, it is unlikely that people who prefer realist policy are completely ignorant of history. This raises an important clarification. The theoretical perspective that informs the present research suggests that one understand ignorance not as the absence or a lack of knowledge, but rather as a form of knowledge itself. The entanglement of identity related concerns in present research, for example,



furnishes evidence for this interpretation of prescriptive ignorance. People produce systems of knowledge that provide them tools for not knowing.

An important task for future work is to uncover what Charles Mills (1997) referred to as "epistemologies of ignorance". Rather than conceive of ignorance as an innocent, unintentional void in knowledge this concept emphasizes that ignorance is a kind of knowledge: a way of knowing that obscure knowledge or awareness of threatening information. By averting people from the lessons of critical history but not celebratory history, identity orientations such as blind patriotism that are based on staunch loyalty to nation appear to exemplify this notion of prescriptive ignorance. Blind patriotism affords individuals the tools to "blind" themselves from reality and while believing that they remain loyal to nation.

Certainly if people were to come to terms with America's long record of foreign misconduct—perhaps because cultural tools afforded the possibility of seeing this history in an undefensive manner—then many reasonable individuals might likely adopt less uncritical, jingoistic forms of patriotism. As I have suggested, ignorance of historical knowledge is not without purpose, but may be necessary to the function and performance of particular identities and policy preferences. From this perspective, people may use "blindness" as a strategic tool to advance preferred policies and preferred experiences of identity.

How blind is blind patriotism?

A second implication of the research concerns conceptions of blind patriotism. Implicit in the definition of the construct is a conception of blind patriotism as an unthinking type of attachment to nation. In contrast, results of the present research suggest that individuals who report blind attachment to country may in fact engage in motivated and selective judgments of historical facts to which they are exposed. While participants who endorsed high levels of blind



patriotism were unresponsive to information about critical history that was inconsistent with their existing beliefs and desires (e.g., about superiority of the U.S.), their foreign policy beliefs were quite responsive to historical information that was consistent with their existing beliefs and desires about the US. Such patterns of response appear to reflect active and partial reasoning that dispel a simple understanding of blind patriotism as indifference to knowledge.

Indeed, evidence from Study 2 suggests that the patterns of response for participants who endorsed high levels of blind patriotism resemble biased assimilation processes. On one side of the biased assimilation process, an active disregard of information that threatens prior beliefs is evident in the tendency for people who endorse high levels of blind patriotism to ignore information about past US wrongdoings when forming their foreign policy opinions. On the other side of the biased assimilation process, a ready acceptance of information that confirms one's prior beliefs is evident in the tendency for people who endorse high levels of blind patriotism to report especially strong support for realist policy perspectives after exposure to celebratory historical knowledge. Even though people who score high in blind patriotism tend to support realist policy perspectives, analyses indicate that just a brief exposure to celebratory history facts affords them expression of even more support for realist foreign policy. Given that celebratory history signals information that is consistent with blindly patriotic sentiments of American superiority and morality, results indicate that the presentation of these historical statements results in active assimilation as well as polarization of prior attitudes. Certainly this pattern of results is telling about how blind patriotism affects the use of certain kinds of historical knowledge to sponsor preferred policies. Referring back to the perspective of epistemologies of ignorance also helps to understand how indifference for particular types of facts is grounded in identity orientations such blind patriotism. To the extent that not knowing



and indifference leads to greater support for realist policies, then blind patriotism and the systems of not knowing it encourages also bear serious implications for the persistence of realist foreign policy in US international relations.

Perpetuation of conflict under realist policy

Among other reasons, the determination of whether realist policy has its foundation in attunement to objective indicators of reality is important because the realist world view has pernicious consequences. As far back as the ancient Greek empire, realist politics have kept the world in constant state of war against itself. Realist foreign policy has become a defining quality of how the United States conducts international politics, and to quite an extent it has developed into a prominent feature of American identity. War and military might espoused by realist foreign policy is well established in the fabric of American culture to the extent that backing out of an opportunity to express military pre-eminence makes Americans feel weak and vulnerable (Harris & Botticelli, 2010). As President Clinton (1993) mentioned in an address to the nation, "from the first days of our Revolution, America's security has depended on the clarity of this message: Don't tread on us". When national interests are at risk, Americans see violence and militarism as effective foreign policy tools, but see cooperative internationalism (especially negotiations with countries perceived as culturally distant and dangerous), as a signal of weakness, idealism, or naiveté (Payne, 1995).

To the extent that the present research challenges the reality attunement of realist foreign policy, it prompts, reconsideration of the influence of foreign policy realism in American international relations and holds the potential for reduction of unnecessary conflict. However, reducing the influence of realism in American foreign policy will be difficult, as it requires a redefinition of American interests and constructions of American identity that are not obsessed



with global advantages or overly threatened by perceived feelings of vulnerability. It also requires destabilization of knowledge systems that prevent Americans from knowing realistic portrayals of their past. As one US foreign policy expert argues, it is only by "changing America's separatist self-image, which divides America too sharply from the rest of the world and forces a trade-off between international cooperation and American power" (Nau, 2002; pp. 59) that we might curb American propensities for realist foreign, reduce destructive conflict, and encourage a more cooperative and just international order.



References

- Adorno, T.W., Frenkel-Brunswik, E., Levinson, D.J., & Sanford, R.N.(1950). *The authoritarian personality*. New Yorker: Harper.
- Altemeyer, B.(1988). Enemies of freedom. San Francisco, CA: Jossey-Bass.
- Baumeister, R.W., & Hastings, S. (1997). Distortions of collective memory: How groups flatter and deceive themselves. In J.W. Pennebaker, D. Paez, & B. Rime (Eds.), *Collective Memory and Political Events: Social Psychological Perspectives* (pp. 227-293). Mahwah, NJ: Erlbaum.
- Carrtero, M. (2011). *Constructing patriotism: teaching history and memories in global worlds*. Charlotte, NC: Information Age Publishing.
- Clinton, W.J. Address to the nation on the strike on Iraqi Intelligence Headquarters, June 26, 1993. *Weekly Compilation of Presidential Documents*, 29(26), pp. 1181.
- Cohrs, J.C., & Moschner, B. (2002). Antiwar knowledge and generalized political attitudes as determinants of attitude toward Kosovo war. *Peace & Conflict: Journal of Peace Psychology*, 8, pp. 139-155.
- Doosje, B., & Branscombe, N.R. (2003). Attributions for the negative historical actions of a group. *European Journal of Social Psychology*, *33*, pp. 235-248
- Doosje, B., Branscombe, N.R., Spears, R., & Manstead, A.S.R. (2004). Consequences of national in group identification for responses to immoral historical events. In N. R.
 Branscombe & B. Doosje (Eds.) *Collective Guilt: International perspectives* (pp. 95-111). New York: Cambridge University Press.
- Drezner, D.(2008). The realist tradition in American public opinion. *Perspectives on Politics*, 6 (1), pp. 51-70.



- Figueiredo, A., Valentim, J., & Doosje, B.(2011). A shared past and a common future: The Portuguese colonial war and the dynamics of group-based guilt. *Spanish Journal of Psychology, 14*, pp. 163-171.
- Freyberg-Inan, A.(2004). What moves man: The realist theory of international relations and its judgment of human nature. Albany: State University New York Press.
- Gilovich, T. (1981). Seeing the past in the present: The effect of associations to familiar events on judgments and decisions. *Journal of Personality and Social Psychology*, 40(5), pp. 797-808.
- Glaser, R. (1991). The maturing of the relationship between the science of learning and cognition and educational practice. *Learning and Instruction*, *1*(2), pp. 129-144.
- Harris, A., & Botticelli, S.(Eds.). (2010). First Do No Harm: The Paradoxical Encounters of Psychoanalysis, Warmaking, and Resistance. New York: Taylor and Francis Group
- Holsti, K.J. (2011). Exceptionalism in American foreign policy: Is it exceptional? *European Journal of International Relations*, *17*, pp. 381-405.
- Holsti, O.R.(2004). *Public opinion and American foreign policy*. Ann Arbor: The University of Michigan Press, pp. 99-162.
- Huddy, L., & Khatib, N. (2007). American patriotism, national identity, and political involvement. *American Journal of Political Science*, *51*, pp. 63-77.
- Huntington, S.P. (1997). The erosion of American national interests. *Foreign Affairs*, 76(5), pp. 28-49.
- Hurwitz, J., & Peffley, M. (1999). International attitudes. In *Measures of Political Attitudes*, ed.J. P. Robinson, P. R. Shaver, and L. S. Wrightsman. San Diego: Academic Press, pp. 533–590.



Kennan, G.F. (1984). American Diplomacy (2nd ed.). Chicago, IL: University of Chicago Press.

- Kosterman, R., & Feshback, S. (1989). Toward a measure of patriotic and nationalistic attitudes. *Political Psychology, 10*, pp. 257-274.
- Kowalewski, D. (1994). Teaching war: Does it pacify students? *Journal of Instructional Psychology*, *21*, pp. 227–233.
- Liu, J.H., & Hilton, D. J. (2005). How the past weighs on the present: Social representations of history and their role in identity politics. *British Journal of Social Psychology*, 44, pp. 537-556.
- Liu, J.H., Goldstein-Hawes, R., Hilton, D.J., Huang, L.L., Gastardo-Conaco, C., Dresler-Hawke,
 E., Pittolo, F., Hong, Y.Y., Ward, C., Abraham, S., Kashima, Y., Kashima, E., Ohashi,
 M., Yuki, M., & Hidaka, Y. (2005). Social representations of events and people in world
 history across twelve cultures. *Journal of Cross Cultural Psychology, 36*, pp. 171-191.
- Kurtis, T., Adams, G., & Yellow Bird, M. (2010). Generosity or genocide? Implications of silence in American Thanksgiving commemorations. *Memory*, 18, 208-224.
- Marton, F., & Saljo, R. (1976). On Qualitative differences in learning-1:Outcome and process. *British Journal of Educational Psychology*, 46, pp. 4-11.
- McFarland, S. G. (2005). On the eve of war: Authoritarianism, social dominance, and American students' attitudes toward attacking Iraq. *Personality and Social Psychology Bulletin*, 31, pp. 360-367.

Mead, W. R. (2002). Special Providence. New York: Afred A. Knopf.

Mills, C.W. (1997). The Racial Contract. Ithaca: Cornell University Press.

Miron, A.M., Branscombe, N.R., & Biernat, M. (2010). Motivated shifting of justice standards. *Personality and Social Psychology Bulletin, 36*, pp. 768-779.



Moravcsik, A. (1992), Liberalism and International Relations Theory, *Harvard International Studies Papers 92-96*.

Moregenthau, H.J. (1960). The purpose of American Politics. New York: Alfred A. Knopf.

- Moscovici, S. (1984). The phenomena of social representations. In R. M. Farr & S. Moscovici (Eds.), *Social representations* (pp. 3–69). Cambridge, UK: Cambridge University Press.
- Mouritzen, H., & Olesen, M.R. (2010). The interplay of geopolitics and historical lessons in foreign policy: Denmark facing German post-war rearmament. *Cooperation and Conflict*, 45, pp. 406-428.
- Nau, H. (2002). *At home abroad: Identity and power in American foreign policy*. Ithaca: Cornell University Press.
- Nelson, J.C.(2010). *The role of knowledge of racist history and identity in perception of racism*. (Doctoral Dissertation). University of Kansas, Lawrence, Kansas.

Nixon, R.M. (1994). Beyond Peace. New York: Random House.

- Paez, D., Liu, J. H., Techio, E., Slawuta, P., Zlobina, A., & Cabecinhas, R. (2008).
 "Remembering" world war two and willingness to fight: Sociocultural factors in the social representation of warfare across 22 societies. *Journal of Cross-Cultural Psychology*, *39*(4), pp. 373-380
- Payne, R.J. (1995). *The clash with distant cultures: Values, interests, and force in American foreign policy*. Albany: State University of New York Press.
- Phillips, N. (2011). *Gender identity and perceptions of sexism: A liberation psychology perspective.* (Doctoral Dissertation). University of Kansas, Lawrence, Kansas.
- Powlick, P. J., & Katz, A.Z. (1998) Defining the American public opinion/foreign policy nexus. Mershon International Studies Review, 42, pp. 29-61



- Pratto, R., Sidanius, J., Stallworth, L.M., & Malle, B.F. (1994). Social dominance orientation: A personality variable predicting social and political attitudes. *Journal of Personality and Social Psychology*, 67, pp. 741-763.
- Preacher, K. J., Curran, P. J., & Bauer, D. J. (2006). Computational tools for probing interaction effects in multiple linear regression, multilevel modeling, and latent curve analysis. *Journal of Educational and Behavioral Statistics*, 31, pp. 437-448.
- Rosa, A. (1994). Discussion of Chapters 6-9: What do people consume history for? (If they do): Learning history as a process of knowledge consumption and construction of meaning.
 In M. Carretero & J.F. Voss(Eds.), *Cognitive and Instructional Process in History and Social Sciences* (pp. 221-233). Hillsdale, NJ: Lawrence Erlbaum Associates.
- Rosenthal, J.H., & Thompson, K.W. (1991). *Righteous Realists: Political realism, responsible power, and American culture in the nuclear age*. Baton Rouge: Louisiana State University Press.
- Salter, P. S. (2008). Perception of racism in ambiguous events: A cultural psychology analysis.(Master's Thesis). University of Kansas, Lawrence, KS.
- Salter, P. (2010). *Representations of Black history as intentional worlds of oppression and liberation*. (Doctoral Dissertation). University of Kansas, Lawrence, KS.
- Schatz, R.T., Staub, E., & Lavine, H. (1999). On the varieties of national attachment: Blind versus constructive patriotism. *Political Psychology*, 20, pp. 151-174.
- Schuman, H., & Rieger, C. (1992). Historical analogies, generational effects, and attitudes towards war. American Sociological Review, 57, pp. 315-326.
- Scott, J. & Zac, L.(1993). Collective memories in Britain and the United States. *Public Opinion Quarterly*, 57, pp. 315-331



- Shweder, R. A. (1990). Cultural psychology: What is it? In J. Stigler, R. Shweder, &
 G. Herdt (Eds.), *Cultural psychology: Essays on comparative human development* (pp. 1–46). Cambridge, UK: Cambridge University Press.
- Snow, R. E. (1989). Toward assessment of cognitive and connotative structures in learning. *Educational Researcher*, *18*(9), pp. 8-15.
- Van Alstyne, R.W.(1960). *The American empire: its historical pattern and evolution*. London : Routledge and Kegan Paul for the Historical Association.
- Williams, R.L., Foster, L.N., & Krohn, K.R. (2008). Relationship of patriotism measures to critical thinking and emphasis on civil liberties versus national security. *Analyses of Social Issues and Public Policy*, 8, pp.139-156.
- Zinn, H.(2003). *Failure to quit: Reflections of an optimistic historian*. Cambridge, MA: South End Press.
- Zinn, H.(2003). A people's history of the United States. New York: HarperCollins Publisher Inc.



Appendix

Foreign Policy Beliefs

Realist intervention subscale.

1. The U.S. should consider military options if Iran continues to defy international requests for transparency of its nuclear program.

 U.S Armed Forces based in Afghanistan should have power to conduct cross-border raids into Pakistan, despite the objections of the Pakistani government, in order to meet military objectives.
 The U.S. should unilaterally decide how long to keep troops in Afghanistan in order to secure American interests.

Realist policy preferences subscale.

Realist items.

1. It is okay for American Government to engage in covert operations for the sake of American security, even if these actions violate international law.

2. It is okay for the U.S. government to use enhanced interrogation techniques to gather potential life-saving intelligence (even if international law bans the use of these techniques).

3. The U.S. should intervene in the internal affairs of other countries to make sure that political groups sympathetic to U.S. interests gain power there.

4. The United Nation should be reformed to bring it more in line with U.S. interests.

5. The U.S. should be empowered to ignore international law or to infringe on the sovereignty of other nations when it relates to national security.

6. Terrorism imposes new challenges that require military options outside of the current legal framework.



7. When provoked by serious engagement the U.S. should act in its interest and not worry about foreign sovereignty.

Idealist items.

1. America should participate in the global nuclear disarmament effort.

 The U.S. should comply with UN demands to investigate credible reports of violations of the "UN Convention against Torture" that occurred during the Iraq war.

3. The U.S. should endorse U.N. proposal for a world criminal court, and should cooperate and submit with its decisions even when the U.S. may disagree with them.

4. The U.S. should change policy to more effectively cooperate with the international community and U.N.

5. The U.S. should become a member of the International Criminal Court (ICC) to deter deplorable human rights abuses around the world, even if it means that U.S. citizens must submit to its judgments.

Excluded Items.

The original questionnaire contained 20 items. One "Democratic Nation-building" item was removed prior to analyses because of possible confounding effects of ongoing events surrounding the Arab spring. Preliminary analyses were conducted with two additional aprori measures which included a 2 item" Multilateral Intervention" index (α =.70) and a 2 item "Israel Foreign Policy" index (α =.55). Because of inconsistent findings, low alpha levels, and lack of clarity, I excluded results from the formal document.

Democratic nation-building item.

1. The U.S. should not try to impose its vision of democracy on other countries



Multilateral intervention.

1. The U.S. should only take military intervention measures when supported by a coalition of nations (e.g. NATO).

2. The U.S. should only engage in military interventions that are backed by the United Nations general assembly.

Israel foreign policy.

1. The U.S. should influence the Israeli government to lift its 3 year blockade of the Gaza strip, which (according to the U.N.) has caused "massive' violations" of human rights" against the 1.5 million Palestinians living there.

2. The U.S. should exert greater pressure on Israel to halt recent settlement construction in the West Bank and East (Arab) Jerusalem, which the U.N. has declared illegal under international law.

History Quiz.

 1. 1967 The United States uses chemical warfare to destroy Bangladeshi crops in an attempt to destabilize the communist friendly government. T F CERTAINTY _____

- 1954 Following pressure from the United Fruit Company, the US Central intelligence agency orchestrates the overthrow of Guatemala's democratically elected President. T F CERTAINTY ____
- 1948 The United States enacts the Marshall Plan, a plan to rebuild Europe which had been devastated by war.
 T F CERTAINTY _____
- 4. 1970's US President Richard Nixon orders a bombing campaign of neutral Cambodia. T
 F CERTAINTY _____



- 1963 -The United States military intervenes in Haiti to help the democratically elected government repel and attack by communist forces from Cuba. T F CERTAINTY _____
- 1946 The United States signs the Treaty of Manila with the Philippines. The treaty
 recognizes the sovereignty of the Republic of the Philippines and relinquishes any American
 claims over the islands. T F CERTAINTY ____
- 1964 The United States rigs the Portuguese elections allowing the U.S. supported candidate to win. The opposition candidate Hugo Silva is forced into exile. T F CERTAINTY _____
- 1989 Following intense political pressure from the United States, in particular President Reagan, the East German government and the Soviet Union agree to tear down the Berlin Wall. T F CERTAINTY ____
- 1953 US stages a coup within the nation of Iran deposing the then Prime Minister Dr. Mohammed Mossadegh. T F CERTAINTY ____
- 10. 1984 -Former US President Ford and Carter engage in the first diplomatic mission to the People's Republic of China. T F CERTAINTY _____
- 11. 1973 -The U.S. government supplies support for the overthrow of the democratically elected government of Salvador Allende in Chile. T F CERTAINTY ____
- 12. 1990-91 U.S. leads forces to liberate the country of Kuwait. Kuwait an American ally had been invaded by Iraqi forces in 1990 T F CERTAINTY ____
- 13. 1983 United States President Ronald Regan orders the invasion of the island nation of
 Grenada.
 T F CERTAINTY _____
- 14. 1978 U.S. President Carter hosts secret meetings at Camp David with the Presidents of Egypt and Israel; the result of these meetings is the signing of the Israel-Egypt Peace Treaty.
 - T F CERTAINTY



- 15. 1996 -U.S. Secretary of State Madeleine Albright meets with both North Korean President Kim Jong II and South Korean President Kim Young-sam in their respective countries to diffuse escalating tensions arising from military operations being performed close to the border by North Korea. T F CERTAINTY ____
- 16. 1984 In an attempt to destabilize that Sandinista government in Nicaragua the United States illegally places mines in Nicaraguan harbors. T F CERTAINTY ____
- 17. 1992 The United States unilaterally imposes an embargo against Haiti based on Haiti's support of Cuban proposals for hemispheric sovereignty before the United Nations. T F CERTAINTY ____
- 18. 1979 The United States Congress approves a large scale financial aid package, the African Educational Fund (AEF), which provides \$50 billion to improve education across Africa.
 - T F CERTAINTY ____
- 19. 1997 After completing his college education in the USA, Charles Taylor attends the CIA "School of the Americas" where he receives military and guerilla training. Taylor then returns to his home country of Liberia and takes over as the brutal head of state. T F CERTAINTY ____
- 1994-95 U.S. led NATO forces intervene in the Bosnian War in and bring an effective stop to the escalating ethnic cleansing and war crimes. T F CERTAINTY ____

Blind versus Constructive Patriotism

- 1. People who do not wholeheartedly support America should live somewhere else.
- 2. The United States is virtually always right.
- 3. I would support my country right or wrong.
- 4. The anti-Vietnam war protesters were un-American.



- 5. For the most part, people who protest and demonstrate against U.S. policy are good, upstanding, intelligent people.
- 6. I believe that U.S. policies are almost always the morally correct ones.
- 7. If another country disagreed with an important United States policy that I knew little about, I would not necessarily support my country's position.
- 8. People should not constantly try to change the way things are in America.
- 9. I support U.S. policies for the very reason that they are the policies of my country.
- 10. There is too much criticism of the U.S. in the world, and we its citizens should not criticize it.
- 11. It is un-American to criticize this country.
- 12. We should have complete freedom of speech even for those who criticize the country.
- 13. Because I identify with the United States, some of its actions make me feel sad.
- 14. People should work hard to move this country in a positive direction.
- 15. If you love America, you should notice its problems and work to correct them.
- 16. If I criticize the United States, I do so out of love for my country.
- 17. I oppose some U.S. policies because I care about my country and want to improve it.
- 18. I express my love for America by supporting efforts at positive change.
- 19. My love of country demands that I speak out against popular but potentially destructive policies.

History Facts (Control Condition)

1. In 1959, Alaska and Hawaii became the 49th and 50th U.S. states. They were the final two states admitted to the Union.



- 24th Amendment passes in 1964. It prohibiting both Congress and the states from conditioning the right to vote in federal elections on payment of a poll tax or other types of tax
- 3. On January 31, 1958 Explorer I, the first U.S. satellite is launched into space. It is the first satellite to successfully orbit the earth, and the first spacecraft to detect the Van Allen radiation belt.
- Appointed by President Ronald Regan, Sandra Day O'Connor becomes first woman on the U.S. Supreme Court on July 7, 1981.
- On April 20, 1999, two teenage students murder 13 other students and teachers at Columbine High School. It is the deadliest mass murder at a high school in U.S. history.
- In 1993 President Clinton signs 'Don't Ask, Don't Tell' policy into law regarding homosexuals serving in the U.S. military
- On September 18th, 1947 the United States Air Force was formed as a separate branch of the military under the National Security Act of 1947
- Wal-Mart is founded by Sam Walton in 1962. It is the world's largest public corporation, largest grocery retailer in the United States, and largest private employer.
- 9. December 1,1955, Rosa Parks refuses to give up her seat to white passenger on the public city bus in Montgomery, Alabama.
- In Dallas, TX, on November 22, 1963, President John F. Kennedy was assassinated by Lee Harvey
- January 15, 1967, the first Super Bowl was held at the Memorial Coliseum in Los Angeles, California. The Green Bay Packers defeated the Kansas City Chiefs, 35 to 10.



12. May 17, 1954, Brown v. Board of Education, declares racial segregation in schools is unconstitutional.

History Facts (Celebratory Condition)

- 1. From 1994-1995, U.S. led NATO forces intervene in the Bosnian War in and bring an effective stop to the escalating ethnic cleansing and war crimes
- 1990-1991 U.S. leads forces to liberate the country of Kuwait. Kuwait an American ally had been invaded by Iraqi forces in 1990
- 3. In 1948 the United States enacts the Marshall Plan, a plan to rebuild Europe which had been devastated by war.
- 4.1978 U.S. President Carter hosts secret meetings at Camp David with the Presidents of Egypt and Israel; the result of these meetings is the signing of the Israel-Egypt Peace Treaty.
- 5.1989 Following intense political pressure from the United States by President Reagan in particular, the East German government and the Soviet Union agree to tear down the Berlin Wall
- 6. The United States signs the Treaty of Manila with the Philippines in 1946. The treaty recognizes the sovereignty of the Republic of the Philippines and relinquishes any American claims over the islands.

History Facts (Negative Condition)

1. The U.S. government supplies support for the overthrow of the democratically-elected government of Salvador Allende in Chile on 11 September, 1973



- Following pressure from the United Fruit Company, the US Central intelligence agency orchestrates the overthrow of Guatemala's democratically-elected President. The operation lasted from late 1953 to 1954.
- In 1983 United States President Ronald Reagan orders the invasion of the island nation of Grenada. This act was condemned by the United Nations General Assembly as a violation of international law.
- During the 1970s US President Richard Nixon orders a bombing campaign of neutral Cambodia.
- On August 19, 1953 US stages a coup within the nation of Iran deposing the then Prime Minister Dr. Mohammed Mossadegh.
- 6. In an attempt to destabilize that Sandinista government in Nicaragua the United States illegally places mines in Nicaraguan harbors. The U.S. government also supplies arms to the Contra rebels in attempts to overthrow the Sandinista government leading to the Iran-Contra scandal.



Tables and Figures

Table 1. Exploratory F	Factor Analysis of Realist and Idealist Foreign Policy	Items.
------------------------	--	--------

Items	Factor Loading
The U.S. should be empowered to ignore international law or to infringe on the sovereignty of other nations when it relates to national security.	.72
The U.S. should change policy to more effectively cooperate with the international community and U.N.	.66
U.N. should be reformed to bring it more in line with U.S. interests.	.64
The U.S. should become a member of the International Criminal Court (ICC) to deter deplorable human rights abuses around the world, even if it means that U.S. citizens must submit to its judgments.	63
The U.S. should comply with UN demands to investigate credible reports of violations of the 'UN Convention against torture' that occurred during Iraq War.	60
Terrorism imposes new challenges that require military options outside of the current legal framework.	.58
It is okay for U.S. government to use enhanced interrogation techniques to gather potential life saving intelligence (even if international law bans the use of these techniques).	.56
It is okay for American Government to engage in covert operations for the sake of American Security, even if these actions violate international law.	.56
When provoked by serious engagement the U.S. should act in its interests and not worry about foreign sovereignty.	54
The U.S. should endorse U.N. proposal for world criminal court, and should submit with its decision even when the U.S. may disagree with them.	49
American should participate in the global nuclear disarmament effort	41
The U.S. should intervene in internal affairs of other countries to make sure that political groups sympathetic to U.S. Interests gain power there.	.28



Measured Variables	Mean	SD
Critical Knowledge Hit Rate	0.22	.20
Critical Knowledge False Alarm Rate	0.21	.15
d' Critical Knowledge	.66	.66
Criterion Critical Knowledge	.53	.44
Celebratory Knowledge Hit Rate	0.41	.28
Celebratory Knowledge False Alarm	0.29	.20
d' Celebratory Knowledge	0.38	.66
Criterion Celebratory Knowledge	0.43	.65
Political Orientation	5.09	2.46
Blind Patriotism	2.55	.65
Constructive Patriotism	3.94	.45
Specific Realist Intervention	3.23	
Realist Policy Preferences	2.78	

Table 2.Means and Standard Deviations for Measured Variables



Variables	1	2	3	4	5	6	7	8
1. d' Critical								
2. d' Celebratory	.17							
3. Criterion Critical	34**	.76						
4. Criterion Celebratory	18	37***	.50***					
5. Political Orientation	14	15	10	.17				
6. Blind Patriotism	.15	.14	.05	.06	35*			
7. Constructive Patriotism	06	04	.01	04	02	.36**		
8. Realist Intervention	13	06	.07	08	30₽	.52***	17	
9.Realist Policy	.40	10	.17	.09	39*	.74***	20	.63**

Table 3. Pearson Correlation between all Study Variables

Note: ****p*<.001, ** *p*<.01, * *p*<.05



Model and Predictors	В	SE	β	t	р
Main Effects Model					
(Constant)	10.44	.52		20.06	.000
Blind Patriotism	1.48	.38	.48	3.89	.000
Constructive Patriotism	-0.08	.51	02	0.15	.879
Political Orientation	-0.01	.01	18	-1.54	.129
d' Critical	-0.62	.32	21	-1.91	.061
d' Celebratory	-0.31	.28	12	-1.10	.276
Interaction Model					
(Constant)	10.51	.53		19.91	.000
Blind Patriotism	1.47	.38	.48	3.83	.000
Constructive Patriotism	-0.06	.51	02	-0.11	.914
Political Orientation	-0.02	.01	20	-1.68	.098
d' Critical	-0.51	.34	17	-1.50	.139
d' Celebratory	-0.39	.30	15	-1.33	.189
d ' Critical x Blind Patriotism	0.46	.45	.12	1.03	.307
d' Celebratory x Blind Patriotism	-0.37	.47	09	- 0.80	.428

Table 4. Regression Model for Specific Realist Intervention



Model and Predictor	В	SE	В	t	р
Main Effects Model					
Constant	2.94	.11		26.82	.000
Blind Patriotism	0.60	.08	.74	7.60	.000
Constructive Patriotism	0.06	.11	.05	0.53	.587
Political Identification	0.00	.00	14	-1.53	.132
d' Critical	-0.04	.07	05	-0.61	.545
d' Celebratory	-0.15	.06	21	-2.52	.015
Interaction Model					
Constant	2.93	.11		26.19	.000
Blind Patriotism	0.60	.08	.74	7.43	.000
Constructive Patriotism	0.06	.11	.05	0.53	.596
Political Identification	0.00	.00	14	-1.50	.141
d' Critical	-0.04	.07	05	-0.61	.543
d' Celebratory	-0.14	.06	21	-2.36	.022
d' Critical x Blind Patriotism	0.02	.09	.02	0.20	.844
d' Celebratory x Blind Patriotism	0.06	.10	.05	0.57	.570

Table 5. Regression model for realist foreign policy preferences



	1	2	3	4
1. Political Orientation				
2. Blind Patriotism	52**			
3. Constructive Patriotism	16	17		
4. Specific Realist Intervention	35	.61**	.06	
5. Realist Policy Preferences	37	.58**	03	.68**

Table 6. Pearson Correlation among Measured Variables

Note: ** *p*<.001, * *p*<.01, † *p*<.05



Factors	Control (n= 26)	Celebratory (n=28)	Critical (n=33)
Political Orientation	4.50(2.40)	4.11(2.23)	4.42(2.33)
Blind Patriotism	-0.40(.92)	-0.19(.79)	-0.06(.83)
Constructive Patriotism	1.44(.44)	1.45(.47)	1.39(.57)
Specific Realist Intervention	-0.01(.83)	0.57(.87)	0.62(.86)
Realist Policy Preferences	-0.29(.35)	-0.01(.68)	-0.17(.58)

Table 7. Measured Variables by Historical Condition Means and Standard Deviations.

Note: Cells contain means (and standard deviations) for each group.



Model and Predictors	В	SE	β	t	р
Main Effects Model					
(Constant)	.31	.21		1.51	.135
Political Orientation	02	.04	05	53	.596
Blind Patriotism	.58	.10	.55	5.53	.000
Critical Code	.43	.18	.24	2.34	.022
Celebratory Code	.46	.19	.24	2.41	.018
Interaction Model					
(Constant)	.34	.21		1.59	.116
Political Orientation	02	.04	05	50	.619
Blind Patriotism	.66	.16	.63	4.04	.000
Critical Code	.42	.19	.23	2.23	.029
Celebratory Code	.44	.19	.23	2.30	.024
Critical Code x Blind Patriotism	09	.21	05	401	.690
Celebratory Code x Blind Patriotism	17	.23	08	74	.464

Table 8. Regression Model for Specific Realist Intervention



Model and Predictors	В	SE	В	t	р
Main Effects Model					
(Constant)	-0.15	.27		-0.54	.592
Political Orientation	-0.05	.05	11	-1.012	.314
Blind Patriotism	0.63	.14	.49	4.53	.000
Critical Code	-0.10	.25	05	-0.42	.676
Celebratory Code	0.34	.25	.15	1.36	.178
Interaction Model					
(Constant)	-0.30	.26		-1.17	.248
Political Orientation	-0.06	.05	12	-1.24	.219
Blind Patriotism	0.16	.20	.12	0.79	.429
Critical Code	-0.01	.23	01	-0.03	.978
Celebratory Code	0.42	.24	.18	1.80	.076
Critical Code x Blind Patriotism	0.43	.26	.20	1.66	.100
Celebratory Code x Blind Patriotism	1.07	.28	.43	3.82	.000

Table 9. Regression Model for Realist Policy Preferences



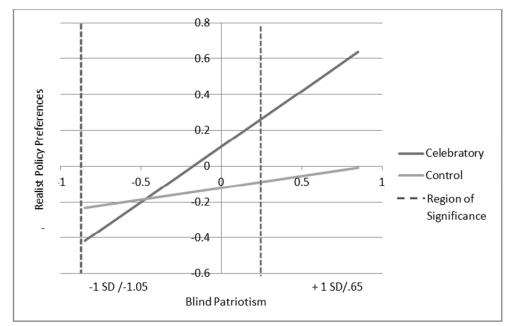


Figure 1. Interaction between Blind Patriotism and Historical Condition on Support of Realist Policy Preferences

Note: Regions of significance lie outside red dotted lines.

